

SHERRIE HICKS RECOMMENDATION

After completion of dental school my goal was to be the best dentist I can be, therefore I pursued a specialty program in Prosthodontics. Not only did I improve my clinical skills but my expanded knowledge that can be applied for patients obtaining the best possible long-term outcome. It was evident to achieve these goals, I would have to work closely with other specialist to create excellent teams.

Close to 40 years in the dental field and 33 in private practice, the decision to concentrate on the clinical aspects only and delegate the management of the practice came to a reality. In order to make such a shift, same principles I had applied before had to be cautiously implemented for such transition. That is the reason for having a consultant, advisor, practice management that understood not only the current situation of the dental field but just as important where is dentistry and private practice going was extremely critical. There are plenty of people and companies managing this process, and while I interview several people and companies, let me tell you my experience with Sherrie Hicks.

Sherrie Hicks made the practice transition with such meticulous detail and understood very clearly what I wanted, how I wanted the transition to take place and what my goals were short and long term. The reality is that after practicing for a long time, this is a difficult decision and Sherrie had the ability to understand and read between the lines the big picture while paying exceptional attention to the smallest details, and there were plenty. The interaction between buyer, seller and lawyers can in some instances be complicated and Sherrie was involved in every step of the way, understanding both sides and making sure the transition was seamless without missing a detail, all T's were crossed and I's were dotted. The attention to detail was impressive, but just as important, I felt she went above and beyond my expectations. While this step is a financial transaction and could be an emotional rollercoaster if it is not handled properly, Sherrie was incredible recognizing what it takes for all aspects to come smoothly together.

If you are considering such scenario for you and your practice, I strongly recommend you touch base with Sherrie as you will clearly understand her knowledge in the field, professionalism, expertise for having done these transactions for way over a decade and the caring for her clients,

Sincerely,

Sergio Rubinstein DDS
Prosthodontist in Chicagoland area.